

Message Text

UNCLASSIFIED

PAGE 01 MONTRE 00239 012129Z

73

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UNCLAS MONTREAL 239

E. O. 11652: N/A
TAGS: BGEN, CA
SUBJ: PRIVATE TRADE OPPORTUNITY

1. 122/04/P0057

2. 3/1/76

3. E. TOLMAN

4. 122 CANADA

5. AD

6A. WRITE, CALL, CABLE
6B. LUC PAUZE, DIRECTOR OF SCIENTIFIC DEPARTMENT
6C. LABORATOIRES ANGLO-FRENCH
4085 RUE GRIFFITH
ST. LAURENT, MONTREAL, QUEBEC H4T 1A9

7. TELEPHONE: (514) 731-3507
TELEX --

8. --

9. 111-112
9A. EXCLUSIVE AGENT DISTRIBUTORSHIP

10. DESCRIPTION
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3693000-0000 DIAGNOSTIC AIDS IN RADIOLOGY (CONTRAST MEDIA)

LABORATOIRES ANGLO-FRENCH, ESTABLISHED 1919, IS A CANADIAN DISTRIBUTOR OF PHARMACEUTICAL SPECIALTIES AND HOSPITAL MEDICAL SUPPLIES. ANNUAL SALES VOLUME OVER \$1.0 MILLION. MARKETING TERRITORY, ALL OF CANADA, THROUGH A NETWORK OF WHOLESALERS. SALES FORCE, 12 PERSONS. MAINTAINS SCIENTIFIC DEPARTMENT TO APPRAISE PRODUCTS PRIOR TO UNDERTAKING DISTRIBUTION. ACTS AS COORDINATOR BETWEEN CLINICIANS AND FOREIGN LABORATORIES WHEN CLINICAL INVESTIGATIONS AND CERTIFICATES-OF-COMPLIANCE ARE REQUIRED FOR THE MARKETING OF A NEW DRUG IN CANADA. PROVIDES TECHNICAL TRAINING TO ITS REPRESENTATIVES. LABORATOIRE ANGLO-FRENCH IS LOOKING FOR A PHARMACEUTICAL LABORATORY, MANUFACTURER OF DIAGNOSTICS AIDS IN RADIOLOGY (CONTRAST MEDIA) WHICH WOULD BE INTERESTED IN EXPORTING THEIR PRODUCTS TO CANADA THROUGH ITS FIRM.
HARPER

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NNN

Message Attributes

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